



INNOVATION IN EYESIGHT

THE OPPORTUNITY

We were delighted to be able to support one of our SME clients with their quality submission for a place on the national NHS Complete Ophthalmology Solutions 3 Framework. Specialising in the diagnosis and treatment of eye disorders, the new four-year Framework would offer a key opportunity for our client to maintain and grow their current NHS customer base, and vitally, deliver innovative solutions that enable visually impaired individuals to reach their full potential.

THE BID

The Framework requirements included five asks of potential suppliers: A Carbon Reduction Plan, a set of Social Value Commitments, an Evergreen Sustainability Assessment, a Net Zero Supplier Roadmap and a Modern Slavery Assessment. The Framework made it clear the client was seeking suppliers who prioritised reducing emissions, which would therefore align with the NHS Net Zero Supplier Roadmap.

WHAT WE DID

We helped our client clearly evidence that they had the required systems, policies, and procedures in place to meet the five stringent Framework requirements. We authored evidence-based responses showcasing the ability of our client to meet and exceed the high standards and requirements of the Framework.

“We couldn’t have completed the bid without SGS Hub; a huge thank you to the team.”

THE OUTCOME

We were thrilled that our client successfully gained a place on the NHS Framework. We hope that this is a step towards our client securing contracts with NHS Trusts going forward.

Not only did our team learn a huge amount about the health sector, we also thoroughly enjoyed pulling together a set of bid deliverables focused on such important outcomes.